

2024 ACTIVITY REPORT

13 December 2024





2,6 BLN

Total investments value:
2,6 bln EUR

19%
GDP OF
MOLDOVA



23 000

Total number of employees:
23 000 persons

229
MLN

Total amount of taxes paid
to the state budget: 229 mln EUR

43
MLN

Total amount of taxes paid to social
fund: 43 mln EUR



SDG COOPERATION FORUM

Private Sector for Sustainable Development

2.1 SDG Cooperation Forum - Private Sector for Sustainable Development

On October 3, 2024, the “SDG Cooperation Forum – Private Sector for Sustainable Development” was held in Chisinau. This joint initiative was organized by the United Nations in Moldova and the Foreign Investors Association, in collaboration with the Government of the Republic of Moldova.

The forum brought together business leaders, policymakers, decision-makers, and key stakeholders to discuss and collaborate on innovative strategies for advancing the Sustainable Development Goals (SDGs) in the Republic of Moldova.

As Moldova continues its EU accession negotiations, the business community's adoption of sustainable development policies has gained significant momentum.

The Forum provided a platform to explore perspectives on the implementation of non-financial reporting by Moldovan companies. It also addressed the European market's expectations regarding local businesses' compliance with the EU's ESG (Environmental, Social, and Governance) standards and broader sustainability criteria.

Further details of the event can be found at the following links:

<https://www.sdgmoldova.org/>

<https://www.facebook.com/share/p/JT4SaXmsv6zax7JX/>



2.2 Promoting ESG principles among SMEs & Public Servants

The National Confederation of Employers of the Republic of Moldova, in collaboration with FIA and with the support of Danish Industry and funding from the New Democracy Fund, successfully organized **4 training sessions** in 2024 for SMEs. These sessions focused on the implementation of ESG principles and non-financial reporting practices. As a result, over **45 local SMEs** gained valuable knowledge about ESG standards, equipping them to enhance their sustainability, resilience, and competitiveness. This initiative also prepares these businesses to expand their operations and successfully access EU markets.



In partnership with PwC, FIA organized a comprehensive training program for civil servants focused on introducing ESG principles. This initiative, launched by the Ministry of Economic Development and Digitalization and supported by USAID Moldova MISRA, aimed to promote sustainable governance practices. The program comprised two training cycles designed for government officials, with the goal of aligning public policy frameworks with European and international standards in sustainable development and corporate social responsibility.

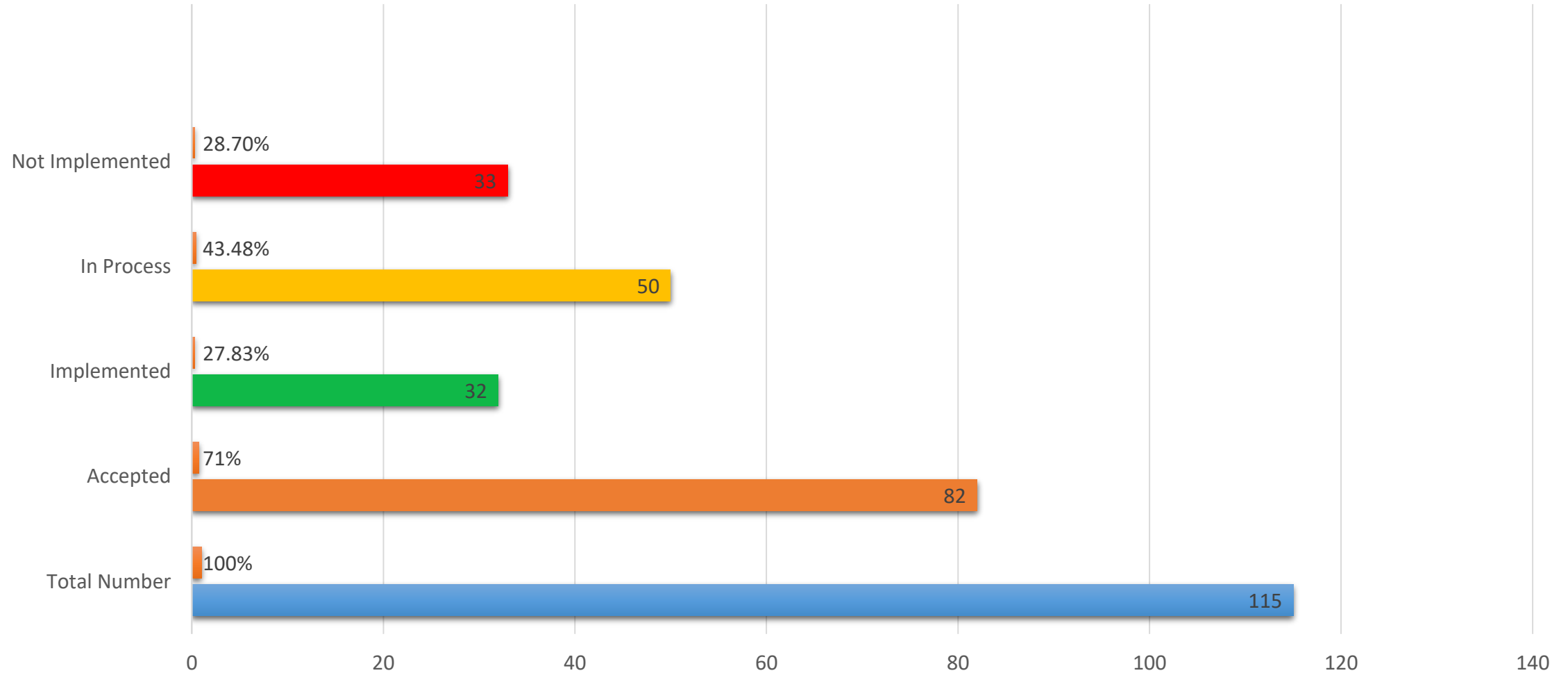


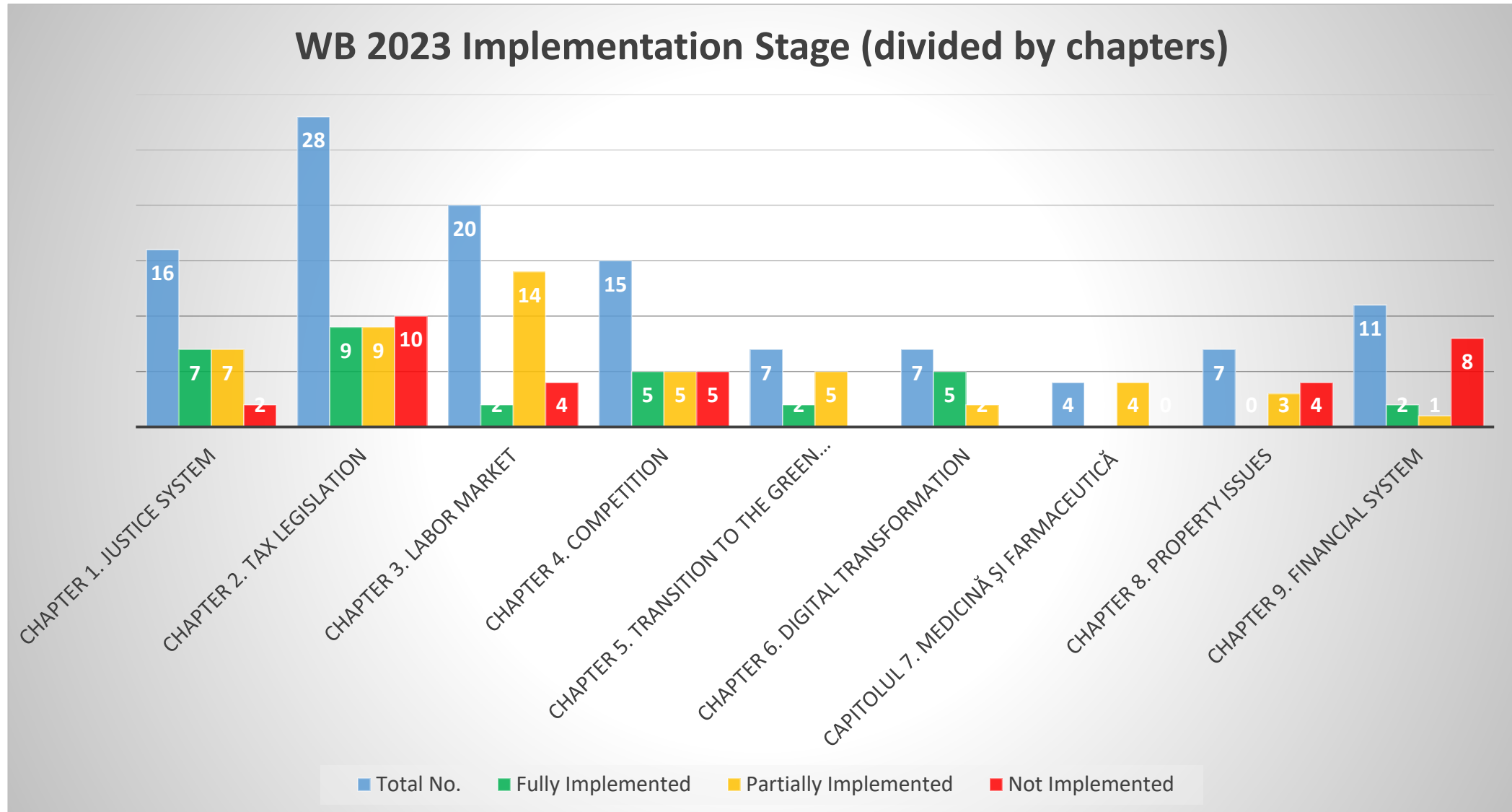
2.3 White Book, 2023 Edition



- JUSTICE SYSTEM
- FISCAL LEGISLATION
- LABOR FORCE MARKET
- COMPETITION
- TRANSITION TO GREEN ECONOMY
- DIGITAL TRANSFORMATION
- HEALTHCARE AND PHARMACEUTICALS
- LAND ISSUES
- FINANCIAL SYSTEM

WB 2023 Implementation Stage





Main areas of intervention:

- ✓ **Strengthening Integrity Oversight of National Integrity Authority**
- ✓ **Judicial Knowledge Enhancement**
- ✓ **Protection of Personal Data and Privacy**
- ✓ **Legal Framework for Online Restrictions**
- ✓ **Protection of Private Property**
- ✓ **Alignment with EU Legislation**
- ✓ **Taxation of Stock Option Plans**
- ✓ **Tax Exemption for EU Dividends**
- ✓ **Transfer Pricing and E-Invoicing Reforms**
- ✓ **Extension of the IT Park regime**
- ✓ **Employer Liability Reform**
- ✓ **Competition Council Funding and Development**
- ✓ **Green Economy Transition Policy**
- ✓ **Digital Public Services Enhancement**
- ✓ **Enhanced Bailiff Cooperation**
- ✓ **Strengthened the insurance sector**
- ✓ **Other**

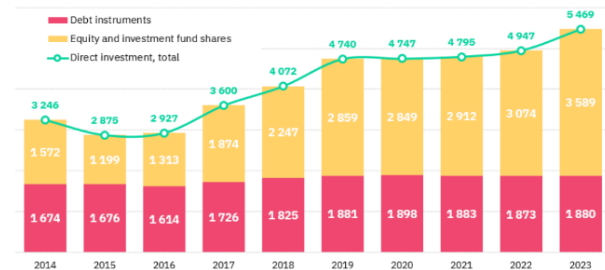
WHITE BOOK



2.4 Study 3.0 "FDI Impact on Moldovan Economy"

84% of FDI stocks is attributed to investors from the EU

Inward FDI stocks (direct investment liabilities), at the end of the year (USD million)

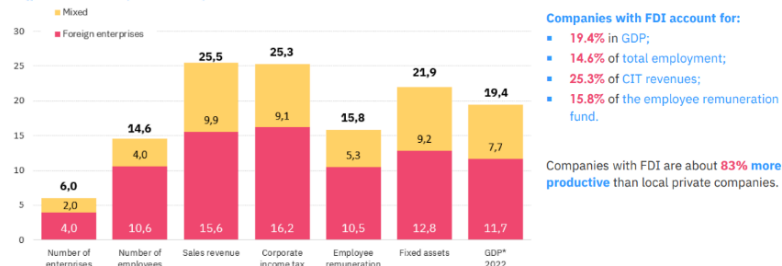


EU equity stocks surpassed the historic milestone of USD 3 billion

Multidimensional IMPACT

Importance of FDI companies in Moldova (2023)

different indicators (share in total)



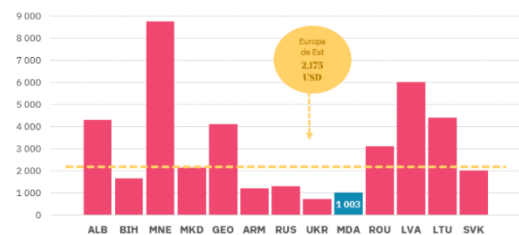
Companies with FDI account for:

- 19.4% in GDP;
- 14.6% of total employment;
- 25.3% of CIT revenues;
- 15.8% of the employee remuneration fund.

Companies with FDI are about 83% more productive than local private companies.

The Moldovan FDI cumulative inflows are quite low

FDI inflows (cumulative) per capita: Moldova vs. other comparable countries (2014-2023), (USD per capita)

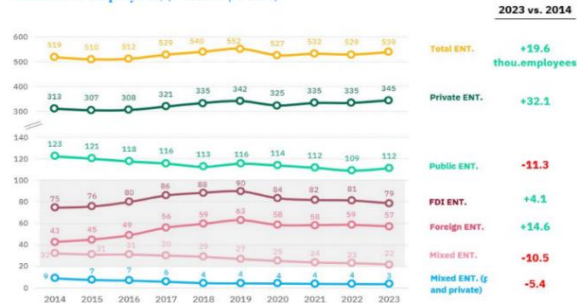


The Republic of Moldova's results are among the weakest compared to reference countries, with a cumulative FDI flow of only

USD 1,003 per capita

FDI enterprises contribute to sustainable employment

Number of employees, (thousand persons)



2023 vs. 2014

- Total ENT. +19.6 thou. employees
- Private ENT. +32.1
- Public ENT. -11.3
- FDI ENT. +4.1
- Foreign ENT. +14.6
- Mixed ENT. -10.5
- Mixed ENT. (g and private) -5.4

14.6% of the total number of employees in 2023 (14.4% in 2014)

21 average number of employees per FDI company in 2023 (17 in 2014)

x 3.5 average number of employees per FDI vs. local companies (21 vs 6)

https://fia.md/wp-content/uploads/2024/12/Report_FDI-Impact-of-the-economy-of-the-RM.pdf

2.5 Business Breakfasts & Informal Meetings (16+ events)

H.E. Yoichiro YAMADA
Japan's Ambassador to the RM



Igor GROSU
President of the Parliament



Vladimir BOLEA
Former Minister, MAFI



Anca DRAGU
Governor of the NBM



FIA met Think Tanks



Adrian EFROS
Former Minister of Internal Affairs



H.E. Felix BAUMANN
Ambassador of Switzerland to Ukraine



Andrei SPINU,
Former Minister, MIRD



2.5 Business Breakfasts & Informal Meetings (continuation) (16+ events)

Radu MUSTEATA
General Director of the NAFS



Petru ROTARU
Former Minister of Finance



Alexei BUZU
Minister, MLSP



Sergiu LAZARENCU
Minister of Environment



Andrew FREEMAN
Economic Officer the U.S. Embassy



Mihail POPSOI
Minister of Foreign Affairs



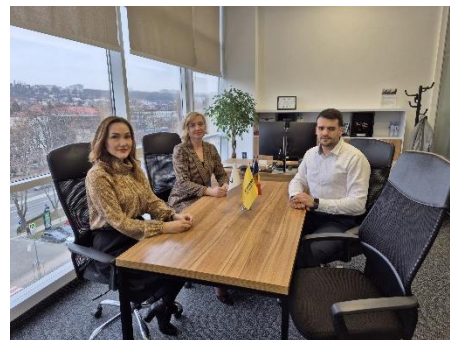
Yesim ORUC
UN Resident Coordinator in Moldova



Ester Ruiz de Azua
Head of IOM Moldova



2.6 Individual Approach / Informal Meetings (20+ events)



2.7 Events with FIA direct involvement and support (15+ high level events)

- The high-level debate on “The State of Democracy in Europe”, EESC, Brussels
- 2024 Moldova Regional Economic Forum, Vatra Dornei
- EESC – European Economic and Social Committee Plenary Session, Brussels
- Regional meeting of the National Confederations of Employers, Baku, Azerbaijan
- EU-Moldova Civil Society Platform
- Meeting with high-level delegation from Switzerland
- “Women – EU Ambassadors” Conference
- Mobile World Congress 2024, Barcelona
- ESG – Training of Trainers, Copenhagen
- Enlargement International Economic Forum “Danube Region Business Summit 2024 – A stream of opportunities”, Viena
- High-Level Forum “Towards a Successful EU Enlargement”, Brussels
- Statutory Meeting of the EESC Liaison Group, Brussels
- Others



2.8 Trainings & Workshops (10+ events)

- Employment of people with disabilities: challenges and opportunities
- Workshop on Cyber Security by Orange
- Typical mistakes in international business communication and how to avoid them
- AI: opportunities, challenges and tools that can be used in your work and day to day life, by Moldcell
- HR Connect: Orange's Best Practices in Family-Friendly Policies – Orange KIDS Project
- Liability for Competition Law infringement in the light of European case law, ACI Partners
- Risk Management: The Chess Game of Business
- OTP Bank – Knowledge Sharing in HR
- Gender Equality in the Workplace
- Workshop on Transfer Pricing News and Practical Issues, by EY



2.9 FIA CSR Project

- ❑ Since 2020, the FIA Board of Directors has committed to an annual CSR project.
- ❑ In 2024, a greenhouse was inaugurated in Tanatari, Causeni, providing residents with the opportunity to grow their own vegetables and engage in meaningful activities.
- ❑ This initiative aligns with the UN's SDGs and ESG principles, reflecting FIA's commitment to Moldova's sustainable development.
- ❑ The greenhouse supports a social care complex in Tanatari, Causeni, which provides socio-medical services to elderly people and individuals with disabilities. Established in 2004, the complex has a capacity of 50 beds and currently serves 47 beneficiaries, including 29 men and 18 women, with ages ranging from 31 to 89.



2.10 Lobby & Advocacy / Position Papers / Technical Meetings

Key Areas Addressed in 2024:

Justice

- ⑩ Justice Sector Reform Strategy proposals

Taxation&Finance

- ⑩ Tax and Custom Policy for 2024 & 2025
- ⑩ Transfer Pricing Regulations
- ⑩ Surveillance Taxes Imposed by NBM

Labour Force&GDPR

- ⑩ Labor Force Market Stimulation
- ⑩ Copyright and related rights

Industry&Energy

- ⑩ Laboratory infrastructure
- ⑩ Challenges in the Petroleum Industry
- ⑩ Implementation of the energy efficiency obligation scheme

Health&Phramaceuticals

- ⑩ Medical Devices Law provisions

Agriculture

- ⑩ Sugar beet branch challenges

Other

- Publicity Law provisions
- Collection and discharge of waste water in the sewage system – amendments to the GD

2.11 Direct Dialog Platforms



FIA participates as a member in a wide range of national/international:

- non-governmental organizations
- consultative committees/councils
- advisory platforms
- dispute resolution councils
- working groups

2.12 Statistics

~4500 likes on Facebook +
~1600 likes on LinkedIn +
Telegram channel



~5500 persons are reaching FIA FB page monthly



~55 articles about FIA in mass media



~90 official letters issued by FIA



~ 35 meetings & events organized by FIA



~ 165 meetings with FIA participation



About FIA

Contact Details:

Desk: +373 (22) 24 43 17

Fax: +373 (22) 24 03 72

Email: office@fia.md

Website: www.fia.md

Address: Office 301, 19 Timis street, MD-2009, Chisinau, Republic of Moldova

History:

The Foreign Investors Association (FIA) was founded in September 2003. It became the first non-commercial, apolitical and non-profit association of companies with foreign capital actively operating in the Republic of Moldova. The Association comprises 26 member-companies from 15 countries – with the largest foreign direct investments in Moldova, employing more than 23,000 people. The total investments amount to approx. 2 billion 600 million euro, representing 19% of Moldova's GDP. These investments cover almost all the sectors of the economy: agriculture, automotive and petroleum industry, telecommunications and IT, healthcare and pharmaceuticals, winemaking, food and beverages, distribution, insurance, banking, consultancy and audit, etc.

Follow FIA Moldova on: [Telegram](#), [Twitter](#) and [Facebook](#)

See us on: [YouTube](#)

**Thank you for being part
of the
Foreign Investors
Association!**

