

# Annual Activity Report

December 2022  
[www.fia.md](http://www.fia.md)

## 2. White Book, 2021 Edition / Implementation Stage

**Total proposals (113) from the White Book 2021:**

**20 (17,70%)** - are already implemented and used in practice,

**64 (56,64%)** - are in the implementation process,

**29 (25,66%)** - not accepted,

As a result, **75% of our proposals** were accepted by the authorities.

### **The most important achievements:**

- ✓ Approval of the Law on the Prevention of Food Waste;
- ✓ Exclusion of the "judicial mediation" procedure;
- ✓ Recognition of digital signatures of trusted providers;
- ✓ Implementation of solutions for registration, deregistration and amendment of registration documents of companies and other entities with legal person status;
- ✓ Exclusion of provisions requiring notification of data controllers to the NCCMP and extension of the arrangements for obtaining individuals' consent as required by EU law;
- ✓ Exclusion of the "2.5%" luxury tax;
- ✓ Revision of the portability free;
- ✓ Approval of the Law on copyright and related rights;
- ✓ Simplification of authorization procedures for network construction;
- ✓ Acceptance of social benefits for foreign citizens who do not pay social insurance in Moldova;
- ✓ Labor Code amendments (Exclusion of the obligation for companies to have an information panel; the application of the probationary period for persons recruited by competition; Change in the deadline for informing employees of working hours; Revision of the leave scheduling regulations; Notice by the employee with 14 days in advance to the employer of return from childcare leave, Extension of the time limit for notifying the provisions of the internal rules of the unit; introduction of the non-compete clause, etc);
- ✓ Transition of diary products through EU territory;
- ✓ Increasing the limits for organized transportation, etc.



## International Conference “Foreign Investors for Moldova’s Sustainable Development”

On 8 November 2022, FIA organized an International Conference **“Foreign Investors for Moldova’s Sustainable Development”**. Members of the Association discussed sustainable development strategies and results in the Republic of Moldova. The participants presented their proposals for the National Development Strategy “European Moldova 2030” and mentioned the need to foster the partnership between the business, the Government, and the entire society, interested in Moldova’s sustainable development.



FIA members have presented the practices of their companies in implementing ESG principles and various sustainable development actions: investments in economic and business infrastructure; support and development of local communities and local entrepreneurship, of social area and cultural diversity; investments in green energy and digital transformation, modern education and medicine; ensuring accessible jobs in Moldova’s regions, etc.



The Conference can be seen on the following link:

<https://fb.watch/hoskfP9gu6/>



## Business Breakfasts & Informal Meetings

**Ms. Maia SANDU**  
*President of the RM*



**Mr. Igor GROSU,**  
*President of the Parliament RM*



**Mr. Andrei SPINU,**  
*Deputy Prime-minister, MIDRM*



**Ms. Ala NEMERENCO,**  
*Minister of Health*



**Mr. Vladimir BOLEA,**  
*Minister of Agriculture and Food Industry*



**Ms. Ana REVENCO,**  
*Minister of Internal Affairs*



**Mr. MARIAN & LAZARENCU & TRUBCA,** Parliamentarians





## Business Breakfasts & Informal Meetings

**H.E. Kent D. LOGSDON,**  
*U.S. Ambassador*



**Mr. Rodgers CHAWANI,**  
*IMF Resident*



**Mr. Dumitru BUDIANSCI,**  
*Minister of Finance*



**H.E. Janis MAJEIKS,**  
*UE Ambassador*



**Mr. Octavian ARMASU,**  
*NBM Governor*



**Ms. Inguna DOBRAJA,**  
*World Bank Country Manager*



**Mr. ALAIBA & MARIAN,**  
*CEB Committee Management*





## Individual Approach / Informal Meetings





## Internal meetings & Arrangements

During the 2022 year, FIA executive management set up and held:  
8 Board of Directors Meetings,  
1 General Assembly (<https://fia.md/event/9845/>),  
2 Internal Audits,  
1 External Audit,  
21 Individual Meetings of FIA executive management with its members,  
Winter Networking Reception.



## Thematic Dinners

The Executive Team launched a series of thematic networking events *#connectingFIAMembers*. The informal meetings are designed to strengthen the relations and bring a work-life balance, even for several hours.



## Events with FIA direct involvement and support

- "Moldova Business Week – 2022" Conference
- "Invest Gagauzia – 2022" Conference
- "Moldova goes white: solutions to encourage the transition to legal work" Conference
- The Austrian-Moldovan Business Forum - 30 Years of Diplomatic Relations
- Meeting with the Latvian Ambassador and representatives of the Latvian Economists Association
- Meeting of FIA senior management with ONU Moldova
- "Gala of Native Students Studying Abroad – 2022"
- "Gender Mainstreaming in Culture, Youth, Media, and Labor Market initiatives" Conference
- FIA executive management – Head of UN Agencies meeting
- "Gender Mainstreaming in Culture, Youth, Media, and Labor Market initiatives" International Conference, Tbilisi, Georgia
- "Eastern Partnership Business Forum: Geoeconomic Challenges and Opportunities", Prague, Czech Republic





## Trainings & Workshops

1. Training on “People transformation through innovative training programs”, Moldindconbank
2. Training on “Business Etiquette and Protocol”
3. Training on “Influencer Marketing” by Influence.md
4. Training on “Introduction in Social Media Marketing (SMM)”
5. Workshop for FIA experts on ESG/SDGs
6. Workshop on the implementation of waste management legislation
7. Training on Talent Management, Orange
8. Training on “ABC of conflicts” with Larisa Cepoi
9. Round Table on Health and Safety at Work provisions for remote work and work from home
10. Training on “Feedback”, Moldcell
11. Training on Sales by Alina Andriuta
12. Training on “Company’s Branding” by Eugen Boico
13. Training on Public Speaking by Vera Nastasiu



## CSR Project

Starting 2020, FIA Board of Directors has decided to implement a CSR project every year.

On 29 November, 2022, the Board approved the implementation of a charity project at the Old People's Home in Soldanesti district. The concept is building a greenhouse to offer the residents (approximately 25 permanent) to grow vegetables for current consumption of the Asylum. Thus, old people, who are able and eager to take care of gardening, will be involved in this activity, which is a sustainable one and will make their days more interesting and less monotonous.





## Lobby & Advocacy / Position Papers / Technical Meetings

- Justice Sector Reform Strategy proposals,
- Tax and Custom Policy for 2023,
- "Transfer Pricing" Concept,
- National Development Strategy "European Moldova 2030"
- Proposals for business activity de-regularization,
- Internal Trade Law Amendments / Law on unfair trade practices,
- Trade based on patents / Civilized trade / HoReCa support / Activity of local markets,
- The List social important products,
- Price setting for local medicines,
- Designing clear and transparent criteria for healthcare services contracting, by National Company for Compulsory Insurance,
- Intensification of the digitization process in the healthcare sector,
- De-monopolization of Radiotherapy,
- Facultative medical insurance,
- Draft Government Decision on the approval of the standard contract for the granting of medical assistance,
- Increasing the meal tickets, organized feed and transportation costs limits per employee,
- Offering a non-taxable material benefits offered by employers to employees for the cold period of the year,
- Waste management (implementation of the mechanism of glass bottles deposit),



### POSITION PAPERS



## Lobby & Advocacy / Position Papers / Technical Meetings

- Amendments to the Law No 28/2018 on access on properties and share use of infrastructure,
- Portability fee paid by telecom companies, 5G network,
- Law No. 139 of 2010 on Copyright and Related Rights,
- Facilitating the procedure of obtaining the construction permits for Telekom sector,
- Bill on special investigative activity,
- Bill on informational security,
- MAI proposals to ban the sale and use of anonymous prepaid cards for mobile communication services
- Amendments to the law on capital markets,
- Amendments to the Audiovisual Media Services Code of Moldova
- Amendments to the Labor Code, within Parliamentarian and Tripartite Commission,
- Clear and transparent rules for petroleum industry activity,
- Excise duties exemption for solid oil import,
- Food security strategy of the Republic of Moldova for 2023-2030,
- Digitization of the economy,
- Public water and sewerage service challenges,
- Challenges to the implementation of the CIS "Electronic sales monitoring"
- Public water and sewerage service,
- Others, included in the White Book and occasionally raised by members.

<https://fia.md/position-papers/opinions-and-statements/>

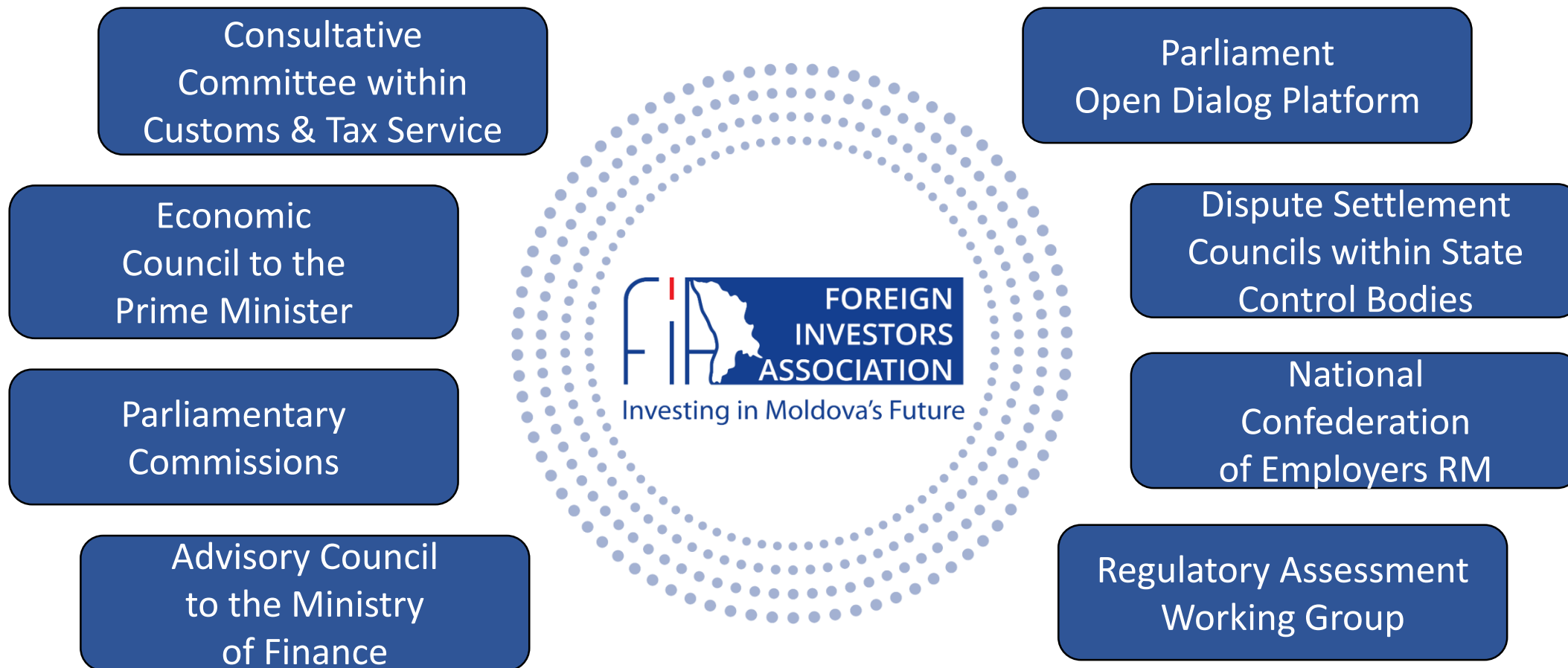


### POSITION PAPERS





## Direct Dialog Platforms



## New Members





## Statistics

~4200 likes on  
Facebook +  
~1000 likes on  
LinkedIn +  
Telegram channel



~35000 persons  
are reaching FIA  
FB page monthly



~40 articles  
about FIA in  
mass media



~110 official  
letters issued  
by FIA



~60 meetings  
& events  
organized by  
FIA



~165 meetings  
with FIA  
participation



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*\*The Foreign Investors Association (FIA) was founded in September 2003. It became the first non-profit and non-political association of companies with foreign capital actively operating in the Republic of Moldova. The Association consists of 24 companies from 14 countries – the largest foreign direct investments in Moldova, employing more than 20,000 people. The total investments make up about 2 billion 200 million euro, which accounts for 18% of Moldova's GDP in all areas of economic activity conducted in the country: agriculture, industry, winemaking, telecommunications and IT, petroleum industry, healthcare and pharmaceuticals, banks and insurance, distribution, consulting and audit, etc. For more details see [www.fia.md](http://www.fia.md)*