

# Activity Report 2020

# 2. Informal Meetings / Business Breakfasts / Networking Events





Mr. Ion Ceban, General Mayor of Chisinau



HE Dereck J. Hogan, U.S. Ambassador



Mr. Ion Chicu, Ex-Prime-minister



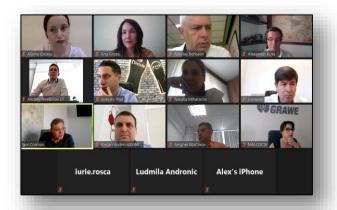
Mr. Igor Dodon, Ex-President RM



Mr. Ion Chicu, Ex-Prime-minister

# **Informal Meetings / Business Breakfasts / Networking Events**





**COVID-19** impact on FIA members



Mrs. Igor Pokanevich, WHO representative



Mr. Serghei Railean, Ex-minister of Economy and Infrastructure



Mr. Ion Chicu, Ex-Prime-minister



Mr. Serghei Puscuta, Ex-Minister of Finance

# **Informal Meetings / Business Breakfasts / Networking Events**





Ms. Ionesii & Mr. Ceban, Chisinau City Hall



**Mr. Klaus Neukirch,**OSCE Head of Mission to Moldova



**Mr. Anatol Usatii**, Ex-Minister of Economy and Infrastructure



12 Board of Directors Meetings



2 General Assemblies

# **FIA President's Informal Meetings**



Mr. Ion Chicu,

Ex-Prime-minister of the RM

H.E. Mr. Dereck J. Hogan, U.S. Ambassador to the RM

**Mr. Igor Dodon,** Ex-President of the RM

Mr. Octavian Armasu,
Governor of the NBM

H.E. Mr. Peter Michalko, EU Ambassador



Mr. Marian Lupu,

President of the Court of Accounts of RM

Mr. Serghei Puscuta, Ex-Minister of Finance

Mr. Ion Perju,
Minister of Agriculture, Regional
Development and Environment

H.E. Ms. Angela Ganninger, Ambassador of the Federal Republic of Germany

Mr. Claus Neukirch,
Head of OSCE Mission to Moldova





Meeting on e-Factura System / workshop for FIA experts



Electronic Register of Employees / workshop for FIA experts



Digitization e-Gov / M-Power Official Launch



Meeting with the Chisinau Municipality / Telecom Industry challenges



World Bank Experts on the Moldova Public Procurement System



Informative session with e-Gov Agency for FIA experts / WB, 2019 proposals

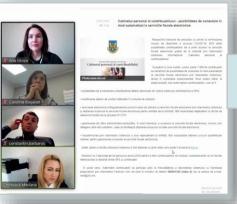




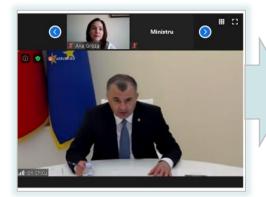
Price settings of local medicines /
Mr. E. Priseajniuc,
Ex-AMDM Director



Meal tickets & organised transport for employees



Personal cabinet of taxpayers / workshop for FIA experts



Plenary Session of the Economic Council to the PM



Self-service Concept at Gas stations/ Mr. Serghei Railean, ex-minister MEI



Meeting Ms. Ionesii Inga / Support for business during COVID-19 pandemic





Municipal Education Forum / Promoting FIA members



De-monopolization of oncological services (radio-therapy)



Public Debates on Internal Trade Law



Designing criteria for selecting and contracting health care providers by NCHI



Draft Regulation on the location and authorization of advertising media

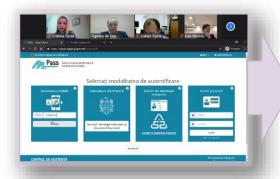


Public consultations on the Draft of the National Health Strategy 2021-2030





Regulatory Impact
Assessment WG /
Weekly meetings



The launch of Entrepreneur's e-Cabinet



Waste management /
Recovery of reusable glass
packaging implementation



Law no. 28/2016 on access to properties and shared use of the infrastructure, ConsEcon

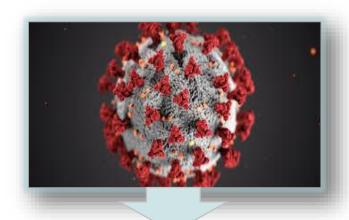


"Crisis Management during COVID-19" Webinars



Public consultations on 2021 Tax and Custom Policy





12 Position papers related to Covid-19/ CNESP Decisions Implementation



Capping local taxes



The 2.5% fee



Use of groundwater for drip irrigation of land



Copyright and related rights



Portability tax

# **Lobby & Advocacy / Other meetings**



# Meetings within CNPM Platform

- ✓ **Mr. Ion Chicu,** Ex-Prime-minister;
- ✓ Ms. Angela Belobrov, CNAM ex -General Director
- ✓ Mr. Serghei Railean, Ex-Minister of Economy and Infrastructure;
- ✓ Mr. Anatol Usatii, Ex-Minister of Economy and Infrastructure;
- ✓ Ms. Viorica Dumbraveanu, Ex-Minister of Health, Labor and Social Protection;
- ✓ Mr. Serghei Puscuta, Ex-Minister of Finance.

# Meetings with international donors

- ✓ World Bank Moldova: Public Procurement System Mapping;
- ✓ EU Delegation to the Republic of Moldova: Private Sector consultations on the next seven-year EU assistance strategy (2021-2027);
- ✓ **IFC:** meeting with experts, IFC support for business;
- ✓ IOM and UNDP, 2 days session: Migrant's International Day;
- ✓ **OECD:** Anti-Corruption Reforms in Eastern Europe and Central Asia.

# **Informal Meetings / Individual Approach**



# **Huawei Technologies**



**Eurofarmaco** 



Moldcell



Metro



Moldindconbank



Be great together

**DraexImaier** 

**Lactalis Alba** 



**Endava** 



# **Informal Meetings / Individual Approach**



# Medpark





**Lemi Invest** 



**SE Bordnetze** 











**Purcari Wines** 



**EFES Vitanta** 



Sudzucker

# **Events with FIA direct involvement and support**



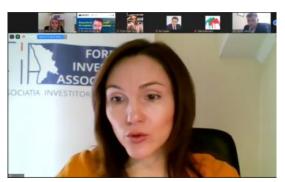


#### **Moldova Business Week 2020**

"The Business – partner and stakeholder for Governmental Reforms"

Gala of Native Students from the Republic of Moldova (GSORM) 2020

FIA awarded the Grand Prix to the best student – Dan Mocanu



"Social and Economic Impact Assessment of COVID-19 on SME-s" Moderation of the Panel "Access to finance"



# White Book, Edition 2019 implementation









Implemented and used in practice: 19 (17%)

In progress (at the level of bills, etc.): 56 (51%)

Not implemented: 35 (32%)

WB 2019 implementation period: 03.10.2019 - present

68% of our proposals were accepted by the Moldovan authorities

# **Achievements / Implemented Proposals / White Book, Edition 2019**

FOREIGN INVESTORS ASSOCIATION Investing in Moldova's Future

- ✓ The establishment of taxes & excise duties for 3 years ahead
- ✓ Capping local taxes
- ✓ Postponing the mandatory use of e-Factura, starting January 1<sup>st</sup>, 2021
- ✓ Internal Trade Law amendments (on shelves 50%+ of local products)
- ✓ Law on trade based on patents
- ✓ Moratorium for one year on the state controls for business
- ✓ VAT for HORECA **12**%
- ✓ OTT service providers (Viber, Skype etc.) Law approved
- ✓ Reducing **2.5% "luxury tax**", up to 1.5% starting **January 1**st, **2022**
- ✓ Insuring **production risks in agriculture** Law approved
- ✓ Increasing the **fuel consumption** norms through MEI Order
- ✓ Extending the validity of the tax residency certificate
- ✓ Extending the term of electronic signature up to 2 years
- ✓ Submitting audit report within 150 days
- ✓ Entrepreneur's e-Cabinet was created
- ✓ Liberalization of prices for medicines included in the OTC list.

## **Achievements / Implemented Proposals / White Book, Edition 2019**



- ✓ **De-criminalization of economic crimes**: Non amending art. 244 Criminal Code tax evasion (2021 Tax and Custom Policy), that would allow the investigation of tax evasion over 15 years
- ✓ Non abolishing **the road taxes**, to be further included in petroleum products' final price (2021 Tax and Custom Policy)
- ✓ Tariff quotas AA Customs Service agreed to implement the EU Decision, starting January 23<sup>rd</sup>, 2020, and allowed local companies to import based on updated tariff quotas for 2020 and returned paid VAT

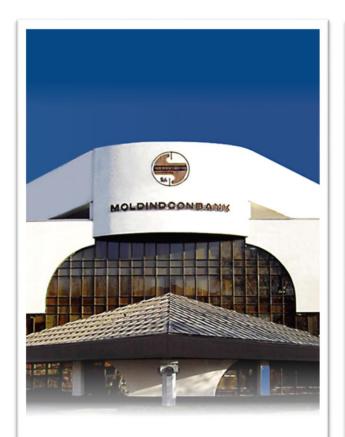
### The following proposals & processes have been initiated in 2020:

- ✓ Drafting the Strategy of Hydro-amelioration 2021 2030
- ✓ Drafting the National Health Strategy 2021 2030, including regulation of e-Health and Telemedicine Concept
- ✓ Drafting GR on designing criteria for contracting and selection of the healthcare providers by NCHI
- ✓ Drafting the Bill on Management and Preventing Food Waste
- ✓ Drafting amendments of GR 525/2010 on price settings for local medicines
- ✓ Approved the Concept of the Electronic Sales Register



# **Changes within FIA membership**

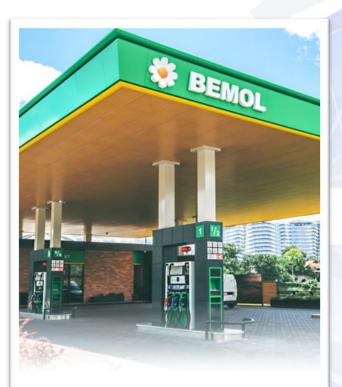






Always close







Our mission is to provide high quality services





Barkin Secen, Moldcell "Pentru investitori este important nu doar să facă profit, ci și să contribuie la dezvoltarea țării și a societății."

**Igor Corman, SEBN:** "Toate afacerile își promovează interesele, însă e corect să o faci transparent, prin intermediul unei Asociații."





**Veronica Malcoci, GRAWE Carat** "Piața de asigurări din Moldova - evoluție, pandemie și potențial".

**Serghei Martînov, METRO Cash&Carry:** "Vreau să fiu un exemplu pentru copiii mei. Îmi doresc ca și ei să lase o amprentă în comunitățile unde vor activa."







Guido Meinelt, DRÄXLMAIER Moldova "Cum e să fii un pioner al industriei automotive într-o țară privită ca eminamente agrară?"

**Gökçe Yanasmayan, Efes Vitanta Moldova**, despre cultura berii în Moldova și cum un brand local face față unui număr de peste 200 de branduri disponibile consumatorilor.





**Radu Lazăr, Endava**: Despre creșteri sănătoase a businessului și ce faci pentru 300% profit.

**Vitaly Vassepov, Lactalis-Alba**: Drumul nobil al laptelui de la fermă către consummator.





Franck Arif, Le Bridge Corporation Limited: "Localizată între mari piețe de Est și Vest, Moldova are oportunități de dezvoltare."

Olga Şchiopu, Medpark: "Oamenii nu pot fi eficienți fără reguli, iar regulile nu au nici un rost fără oameni."





**Cristian Cărare, Eurofarmaco:** "Viața nu înseamnă doar supraviețuire biologică. În pandemie, oamenii nu trebuie să se simtă prizonieri."

**Victor Bostan, Purcari:** "Pentru noi, fiecare consumator loial este deosebit..."







**Nikolay Borissov, Moldindconbank:** "Pentru a-și folosi pe deplin potențialul, Moldova are nevoie de reguli de joc previzibile pentru business."

**Chiril Gaburici, Bemol:** "Guvernul are nevoie de susținerea, implicarea și educarea societății și a agenților economici. Aceasta o facem și noi".





Wang Yang, Huawei: "Moldova este competitivă pe piața IT globală, iar experții moldoveni au un impact important în acest domeniu."

**Alexander Koss:** "FIA încearcă să creeze condiții pentru atragerea investițiilor în Moldova și creșterea bunăstării populației."



# Video Project: "Investing in Moldova's Future"





FIA Channel: https://www.youtube.com/channel/UCTWayOYVq\_8MBQvVD8WydYw

# **Corporate Social Responsibility**

#### FOREIGN INVESTORS ASSOCIATION Investing in Moldova's Future

# FIA Charity Project: International Day of Persons with Disabilities



# **Statistics**



